

Alibaba.com Gold Plus Supplier

Verified

Assessment Report

Presented to

Ningbo Rotchi Business Co., Ltd.

宁波诺驰贸易有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner <input type="checkbox"/> Same Corporation
Company Address	Guangbo 503, No. 1357, Yinxian Avenue, Yinzhou District, Ningbo City, Zhejiang Province, China
City / Country:	Ningbo / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnarotchi
Gold Supplier Company Name:	Ningbo Rotchi Business Co., Ltd.
Contact Person:	Ms. Xiaolin Wang
Phone Number:	0086-18067431996
Fax Number:	0086-574-83086869
Email:	sales01@rotchi.com
Website Address (URL):	http://rotchi.en.alibaba.com

Service Provided by SGS

Report No.: 21536599_T





Report Number:	21536599_T	Assessment Type	Trade Assessment
Date of Assessment:	01/Nov./2021	Report Date:	01/Nov./2021
Assessor's Name:	Benson Zhou	Validity Period:	02/Nov./2021 -- 01/Nov./2022
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	913302120847608580
Year Established:	05/Dec./2013	Validity Period:	05/Dec./2013 -- 04/Dec./2023
Export Experience:	8	Industry Experience:	8
Registered Address:	Room 503, No. 1357, Middle Yinxian Avenue, Shonan Street, Yinzhou District, Ningbo City, Zhejiang Province, China		
Company Address:	Guangbo 503, No. 1357, Yinxian Avenue, Yinzhou District, Ningbo City, Zhejiang Province, China		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Ningbo Yinzhou Industrial & Commercial Bureau Branch
Registered Capital:	RMB 1,000,000		
Corporate Representative:	Ms. Yangchun Bian		
Industry:	Hunting; Cleaning Brushes; Other Indoor Sports Products		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>201</u> m ²			
Office Size: <u>201</u> m ²			

Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- Admin[Admin. Dept.] GM --- Finance[Finance Dept.] GM --- Operation[Operation Dept.] GM --- Technical[Technical Dept.] GM --- Sales[Sales Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Admin. Dept.	1	0	1	
Finance Dept.	1	0	1	
Operation Dept.	2	0	2	
Technical Dept.	5	0	5	
Sales Dept.	5	0	5	
Total Number:	15	0	15	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

Section 3: Current Export Situation

Current Export Situation				
There is/are <u>5</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	1	Japanese	Yes	Yes
11-20 Years	0	N/A	N/A	N/A
6-10 Years	2	N/A	N/A	N/A
2-5 Years	1	N/A	N/A	N/A
Less than 2 years	1	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		01888142		
Total revenue (Previous year, USD):		Confidential		
Total export revenue (Previous year, USD):		Confidential		
Estimated export revenue (Current year, USD):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Ningbo Port, Shanghai Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products		35	Days	
Average Sampling Time				
Product Category		Lead Time		
Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products		7 Days		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
Gun Cleaning Kits		7 Days		

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	60
South America	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	1
Eastern Europe	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	10
Southeast Asia	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	1
Africa	N/A	0	0
Oceania	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	10
Mid East	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	1
Eastern Asia	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	1
Western Europe	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	2
Central America	N/A	0	0
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Northern Europe	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	10
Southern Europe	N/A	0	0
South Asia	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	1
Domestic Market	Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	Confidential	3
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Quality Assurance

Quality Assurance				
5.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
5.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No		
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No		
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary		
5.4 After Sales Service				
Item	Content	Observations /Comments		

5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.5 Overseas After Sales Service		
Item	Content	Observations /Comments
5.5.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.5.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.5.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other

Section 6: R & D Capacity

R&D Capacity				
6.1 Current Situation				
There is/are <u>5</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	3		11-20 Years	1
Junior College	2		6-10 Years	2
Technical School	0		2-5 Years	2
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL201822056 920.1	Quick magazine loading device	The patent for utility model	07/Dec./2018 -- 06/Dec./2028	
ZL201922193 056.4	The sliver and its truncated cotton column	The patent for utility model	09/Dec./2019 -- 08/Dec./2029	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
14024214	Refer to the Photo	Category 21	14/Apr./2015 -- 13/Apr./2025	Photo in Section 08 (Trademark Photos)
50991530	Refer to the Photo	Category 13	21/Jul./2021 -- 20/Jul./2031	Photo in Section 08 (Trademark Photos)
The Average Time For New Products Launched				
Product Category		Lead Time		
Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products		30 Days		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
Gun Cleaning Kits		30 Days		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		
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Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list the main software used:	CAD, UG, PS, AI, CDR, C4D	
Please list all certifications and/or qualifications of the R & D department:	N/A	
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No	
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No	
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No	
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
What level of design services are provided?	<input checked="" type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input checked="" type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product	
New Products Launched quantity for each year		
Product Category	Num	Unit
Confidential	Confidential	Confidential
6.2 R&D Real Case Description		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
6.3 Design Process		
Process 1	Process 2	Process 3
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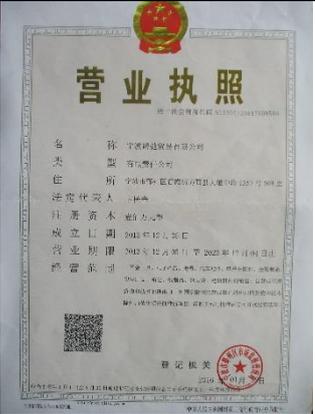
Confidential	N/A	N/A
Description: Confidential	N/A	N/A
6.4 Design Devices		
Device 1	Device 2	Device 3
N/A	N/A	N/A

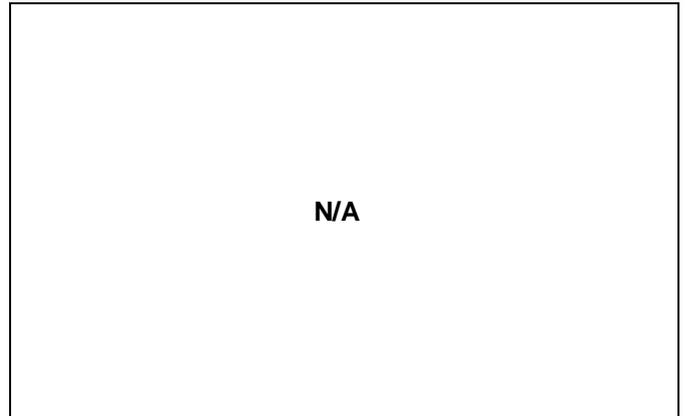


Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand overseas market.	2022

Section 8: Certification & Photos

Certification & Photos	
<p>Certification & Photos -- Business License (Original)</p>	<p>Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</p>
	
<p>Certification & Photos -- Permit for Opening Bank Account</p>	<p>Certification & Photos -- Import and Export Enterprise Registration</p>
	
<p>Certification & Photos -- Registration Certificate of Customs Reporting Unit</p>	<p>N/A</p>



Patent Photos

Certification & Photos -- The patent for utility model



Certification & Photos -- The patent for utility model



Trademark Photos

Certification & Photos -- Trademark



Certification & Photos -- Trademark



Section 9: Company and Product Samples

Company and Product Samples

Company Gate



Office



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample





Section 10: Competitive Advantages

10.1 Product Group Capacity		
10.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Confidential	Confidential	Confidential
10.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	Confidential	
No. of suppliers (which cooperated over 2 times)	Confidential	
No. of provinces which cooperation suppliers belong to	Confidential	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Appearance Design	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	Purchase related products service	
10.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
10.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Gun Cleaning Kits/Shooting and Hunting Products; Cleaning Brushes; Outdoor Products/Sports Products	1 Pc	1 Day
MOQ for each item	<input checked="" type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> above 300	
10.3 Real Case for Large Contract & Lead Time		
Products Name	Order (Within 12 Months)	Lead Time

Confidential		Confidential		Confidential	
10.4 Overseas After Sales Service Capacity					
10.4.2 If yes, what onsite after-sales services are included			Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other			N/A	N/A	N/A
10.4.3 Average response time		1 Hour			
10.5 After-sales service capacity					
10.5.1 The Average Guarantee Time					
Product Category			Guarantee Time		
0			0		
10.5.2 The Longest Guarantee Time					
Product Category			Guarantee Time		
0			0		
10.5.3 Does the company accept small order?			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Experience with large-scale procurement contracts					
Have you had a procurement contract with a Fortune 500 company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Overseas service center					
Do you have an overseas onsite service center?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
The country/region of your overseas service center		N/A			
Overseas showroom					
Do you have an overseas showroom?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
The country/region of your overseas showroom		N/A			
Offline trade show					
Have you participated in offline trade shows?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Tradeshow name		IWA Outdoor Classics 2019		Official images from the trade show	

Date attended	08/Mar./2019	
Host Country/Region	Germany	
Tradeshow name	2019 Shot Show	Official images from the trade show
Date attended	22/Jan./2019	
Host Country/Region	America	
Tradeshow name	Range-retailer Business Expo	Official images from the trade show
Date attended	19/Aug./2019	
Host Country/Region	America	
Centralized procurement		
In the past 12 months, have you sold products from at least three sub-categories?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Overseas warehouse	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
The country/region of your overseas warehouse	N/A

-- End of Report --